1 Contact

Company

Contact name and position

Email

Telephone

Country

Project / tender reference

End user (if different)

Quotation needed by (date)

2 System required

Tick all that apply

- ☐ Closed sampling station
- ☐ Automatic / fast-loop sampler
- ☐ Sample conditioning / analyser panel
- ☐ Chemical injection skid
- ☐ Gas conditioning skid
- ☐ Metering / loading skid
- ☐ Process filters / filter skid
- ☐ Wellhead control panel
- ☐ Hydraulic power / test unit
- ☐ Special-alloy equipment
- ☐ Spares or consumables only
- ☐ Other (describe below)

Product or model code if known (e.g. TI-ABS-10K-S-T)

Quantity

Short description of the duty

3 Process data

Fluid / service

Phase (gas / liquid / two-phase)

Composition sheet attached? (yes / no)

Flow: minimum

Flow: normal

Flow: maximum

Flow units

Operating pressure

Design pressure

Operating temperature

Design temperature

H2S content

CO2 content

Density / viscosity

Solids, water or wax content

Pressure and temperature units (bar / psi, °C / °F)

Pipe size and end connections

4 Site conditions

Site / location

Onshore / offshore

Ambient temperature min / max

Hazardous area: zone or class/division

Gas group

Temperature class

Power supply: V / Hz / phase

Instrument air (pressure)

Other utilities (steam, N2, cooling water)

5 Materials, codes and standards

Wetted material (316L, duplex, super duplex, alloy 625, C-276…)

Sour service to NACE MR0175 / ISO 15156? (yes / no)

Design code (ASME VIII, B31.3, PED, other)

Painting / coating specification

Electrical certification (ATEX, IECEx, UL/CSA)

Client or project specifications to follow (list document numbers)

6 Controls and instrumentation

Control philosophy

- ☐ Manual / local gauges
- ☐ Local PLC with HMI
- ☐ Signals to client DCS
- ☐ Remote monitoring

Signals and protocol (4–20 mA, HART, Modbus, Profibus...)

Instrument make preferences (if any)

7 Inspection, testing and documents

Required

- ☐ Factory acceptance test (FAT)
- ☐ Hydrotest certificates
- ☐ P&ID and GA for approval
- ☐ Operation and maintenance manual
- ☐ Third-party inspection
- ☐ PMI / material certificates (EN 10204 3.1)
- ☐ 3D model
- ☐ Site commissioning and training

Third-party inspector or client inspection body

Vendor registration number (Aramco, ADNOC, other), if any

8 Commercial

Required delivery (weeks or date)

Delivery terms (EXW, FCA, CIF, DAP...)

Destination port / site

Spares: commissioning / two-year

Warranty or service needs

9 Notes and attachments

Anything else we should know (attach P&ID, data sheets or photos to your email)

What happens next

An engineer reviews your data and replies with questions or a proposal, with datasheet, P&ID and GA drawing on request.
Every quotation states the design data it is based on; final values depend on the application and adherence to the operation manual.